

# *The Million Dollar* Revenue Worksheet

*This is my most requested and favorite worksheet for entrepreneurs. The goal is to "make it work" no matter what. Trust me, you can make a million dollars and more in one year. The question is how much will you have to give and give up to experience your dreams.*



@TheTrueDrV

# LET'S MAKE IT WORK!

## How to make \$1 million in a year

5000 people buy a \$200 product or pay \$17 per month for 12 months

2000 people buy a \$500 product or pay \$42 per month for 12 months

1000 people buy a \$1000 product or pay \$83 per month for 12 months

500 people buy a \$2000 product or pay \$167 per month for 12 months

300 people buy a \$3333 product or pay \$278 per month for 12 months



\$ 1,000,000

foundr



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# LET'S MAKE IT WORK!

Choose three (3) paths from the above chart that will work best for you and your services. For example: (1) I want 1000 people to pay \$83 a month over 12 months. (2) I want 2000 people to purchase my \$500 product/service over 12 months.

There is a way! You must figure out how to make it work, realistically and with reflection on time investment, sacrifice, and rewards.

Once you determine the paths that work best for you, determine your time investment (use the Operational Time Management for Solopreneurs worksheet) and whether this is realistic according to your other commitments. If not, start over and find another way.

*Instructions*

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# LET'S MAKE IT WORK!

**Your Name:**

**Your Company:**

TODAY'S DATE (WRITE IN HERE):	UNITS TO SELL: PER PRODUCT	UNITS TO SELL: PER SUBSCRIPTION
GOAL DATE (WRITE IN HERE)	UNIT COST:	UNIT COST:
TOTAL UNITS (WRITE IN HERE):	#SOLD:	#SOLD:
PRODUCT/SERVICE 1:>>		
PRODUCT/SERVICE 2:>>		
PRODUCT/SERVICE 3:>>		
PRODUCT/SERVICE 4:>>		
PRODUCT/SERVICE 5:>>		

*Worksheet*

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